

partnering for a local SOLUTIONSM in Bayonne, NJ



Bayonne, like every other community across New Jersey, was at a crossroads. Aging infrastructure, stringent environmental regulations and the cost of living were ever-growing challenges that demanded immediate solutions.

In 2012, SUEZ and a financial partner entered into a unique arrangement with Bayonne Municipal Utilities Authority (BMUA) to operate the City's water and wastewater systems. The City since dissolved the MUA in a City streamlining measure. This partnership, Bayonne Water Joint Venture LLC, ensures an efficient, reliable modernized water and wastewater system for Bayonne residents and future generations.

in need of a solution

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our commitment to serving customers in Bayonne, NJ

At the time, when asked about the impact that our Concession program will have on Bayonne, former Executive Director of BMUA Steve Gallo espoused the benefits of partnering with SUEZ. "The partnership that SUEZ has established with Bayonne is a responsible and innovative transaction that will pay off over \$130 million in Bayonne's debt, thereby cutting our municipal debt burden in half. The partnership will invest in our aging infrastructure and provide resources that the BMUA could not otherwise deliver. Simply put, this transaction will result in a more efficient and reliable water and sewer system for today and future generations."

As a partner in the joint venture, SUEZ is executing a capital investment plan designed to improve and maintain a stable and secure water and wastewater system. Under the plan, we invested more than \$14 million during the first three years of the contract, including \$7.5 million in meter replacements and \$6.5 million in other capital investments. Each year thereafter, the joint venture will invest \$2.5 million in capital investments, including upgrades to sewer and water lines, safety and equipment upgrades, and leak detection. This guaranteed investment stream, as part of our solution to support partnering municipalities, breathed life into Bayonne and has shored it up for generations to come.

As of 2018, Bayonne is now home to an Advanced Metering Infrastructure (AMI) system that covers 100% of the territory, to accurately read meters and identify theft of service. Through monitoring the network with AMI, we were able to reduce leaks through notification to our 2,900 plus customers, as well as institute a theft program that has prosecuted nearly 40 cases. Since our partnership began, this new AMI system has led to a 7% increase in revenue, and a significant decrease in water loss across the City.

"SUEZ' utility investment planning has been a tremendous resource for our city," according to Tim Boyle, Supervisor of the City of Bayonne's Water and Wastewater. "They have made engineers and experts available to us as resources to help us prioritize and address critical investment needs."

SUEZ' partnership with the City was recognized as Partnership Performance of the Year at the 2012 American Water Summit. Moreover, SOLUTIONSM was recognized as a featured innovation at the 2012 Clinton Global Initiative Annual Meeting. This business model has provided a lifeline for municipalities struggling to fund critical infrastructure demands while juggling fiscal priorities.

SOLUTION
Investing in America's Water

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